

Sunbit on the Go! Customers can now pay using their own device

Helping close more sales in-store

When your customers are in-Store, Use the Sunbit Tablet to help you close more sales! **Primary Tool:** Use the tablet on the drive





Same Sunbit – New Option

Primary Tool:

Use the tablet on the drive

Secondary Tool: *Sunbit on the Go!*





Step 1: Customer Applies Online



	Send Online Pre-Qualification Link		
	Please enter a phone number or er	nail address	
	(123) 345-6789		
	your@email.com	Send link	
	•		
		Close	
	Hello - Here's the link you requested: <u>https://</u> apply.sunbit.com/(your location)		
	Click to see financing o	ptions fo	
	your purchase or servio	ce. Thank	
	you! (If you did not make this		
	request, please text "st	op.")	

Once you are logged into the Sunbit app:

- 1. Click the Menu button on the top right corner
- 2. Click "Send Prequalification Link"
- Enter either your customer's Mobile # or Email
- 4. Click "Send Link" Your customer will receive a unique link for your store's online application.



Web Link Approval – Email Notification

Your Customer:

Gets pre-approved online



\$1500

Hello Adrian Valente

You are pre-qualified for up to This amount includes tax and any required down payment due at the time of purchase

Enter purchase amount to see your financing options



You: Notification email with details



The customer below has been pre-qualified to finance a purchase at Rock Honda

- Customer: Adrian Valente
- Max Approved Amount: \$1500.00
- Email Address: adrian@sunbit.com
- Phone Number: 3238635911
- Date of Pre-Qual: April 14, 2020 06:57 AM PDT

This pre-qualification is valid for 14 days and is subject to identity verification (using a valid non-expired state-issued ID) and the customer making the required down payment on a valid, bank-issued debit card. The customer will also need to have sufficient funds in his or her account to cover the down payment.

Please note that this customer has not yet validated his or her debit card as part of the online process.

Sincerely, Sunbit Partner Support







Step 2: Send the Checkout Link from the Tablet





From the Sunbit app:

- Click the Menu button on the top right corner
- Choose "Send Checkout Link"
- Choose your name as representative
- Enter Invoice #
- Enter amount you want to charge to Sunbit
- Enter either mobile # or Email
- Click "Send Link"

Customer Receives the Checkout Link

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Hi,

Thank you for choosing TAB Service Provider Retailer! Jacob has sent you the below link to complete an application for financing powered by Sunbit.

Total Purchase/Service Amount (includes taxes): \$700.00 Invoice/RO#: 9336

Please visit this link to see if you qualify and to complete payment for your purchase/service.

This link will expire in 48 hours. For questions about the purchase or service please contact TAB Service Provider Retailer!

Thank you!

Sincerely, Your Sunbit Team

Contact Us

- Support@sunbit.com
- S55.678.6248
- Mon-Fri, 4am-9pm; Sat, 6am-8pm; Sun, 6am-6pm (Pacific Time)

See Rates and Terms to learn more about financing options.

You are receiving this message because you requested information about financing powered by Sunbit and offered by Transportation Alliance Bank, Inc., dba TAB Bank, which determines qualifications for and terms of credit. If you prefer to not receive these communications from Sunbit, please reply to this email, with the subject line UNSUBSCRIBE.

Sunbit, Inc., PO Box 24010 Los Angeles, CA 90024

Customer receives an email or text message, sent by their Salesperson.

Message contains:

- Salesperson name
- Total Sunbit purchase amount
- Invoice/RO#
- Link to checkout

(link expires in 48 hours)



Customers can Checkout From Any Device





Customer – Payment Plan Selection

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< Exit Application	Privacy Policy Terms of Use Rates & Terms	
Choose	Choose a plan for the financed amount of \$560.00 A down payment of \$140.00 is required today	
Payment Plan	O \$193.24 / month* 3 payments APR Finance Charges (\$6.57 Average/Month) \$19.71	
•	Total of Payments \$579.71	
	 \$99.13 / month* 6 payments APR Finance Charges (\$5.80 Average/Month) Total of Payments \$34.80 \$594.80 	
-0000	O \$52.14 / month* 12 payments APR Finance Charges (\$5.48 Average/Month) \$65.73 Total of Payments \$625.73	
	*The last payment amount may vary.	
	You will not be charged until you finalize the purchase	

Customer will review their payment plan options and choose which works best for them, before clicking the "Continue" button.



Step 3: Store – Confirmation Email



Hello TAB Service Provider Retailer,

A Sunbit purchase was completed at your location through the Online Payment site on April 29, 2020 12:21 PM PDT.

- Purchase Amount: \$300.00
- Additional Down Payment collected by store: \$0.00
- Sunbit Net Amount: \$0.00
- Customer Name: Geoffrey L.
- Invoice/RO/Item: 23920

This online payment was facilitated by Jennifer White. Please remember to close this transaction in your point of sale terminal with the Sunbit payment type.

To see your performance and for ideas on how to close more ROs with Sunbit login to Partner Portal

Please feel free to contact us with any questions regarding this notice.

Sincerely, Sunbit Partner Support

Contact Us

- partnersupport@sunbit.com
- § 855.778.6248
- () Mon-Fri, 4am-9pm; Sat, 6am-8pm; Sun, 6am-6pm (Pacific Time)

Store will receive a confirmation email from Sunbit about the transaction. The Sales Associate will now close-out the transaction in their POS. If you do not receive email, you must verify using **Application Status Lookup**



Customer – Confirmation Email

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Agreement No.: 99-919-205 Merchant: TAB Service Provider Retailer Purchase Date: 05/05/2020

Dear Adrian Valente,

Thank you for financing your purchase at TAB Service Provider Retailer.

Sunbit processed your down payment in the amount of \$140.00 on behalf of Transportation Alliance Bank, Inc., dba TAB Bank.

A copy of your financing agreement and other important documentation are attached to this message.

For your convenience, your payment schedule is detailed here:

1. Due Date: 06/05/2020; Amount: \$99.13

2. Due Date: 07/05/2020; Amount: \$99.13

3. Due Date: 08/05/2020; Amount: \$99.13

4. Due Date: 09/05/2020; Amount: \$99.13

5. Due Date: 10/05/2020; Amount: \$99.13

6. Due Date: 11/05/2020; Amount: \$99.15

Visit My Sunbit to manage your payment plan and make payments quickly and easily!

Payments will appear as "Sunbit, Inc." on your bank or debit card statement. Recurring payments will be withdrawn or deducted automatically per your authorization.

Sincerely, Your Sunbit Team

*Add us to your contact list to continue to receive important messages from us

Contact Us

- support@sunbit.com
- 855.678.6248
- Mon-Fri, 4am-9pm; Sat, 6am-8pm; Sun, 6am-6pm (Pacific Time)

Financing offered is made by Transportation Alliance Bank, Inc., dba TAB Bank, which determines qualifications for and terms of credit.

3 Attachments

Customer will receive a confirmation email from Sunbit about the transaction.

Attached files:

- Privacy policy
- Credit pull authorization
- Financing agreement



Application Status Lookup

Partners can now look up the status of a Sunbit transaction

Application Status Lookup by Invoice or Agreement





Application Status Lookup by <u>Purchase Date</u>



