CHECK ACCEPTANCE POLICY

POLICY FOR ALL CHECKS

- Purchases made in our stores paid for by check, are considered cash sales. Once a check is accepted as payment for a purchase, follow all cash sale procedures!
- We accept checks for cash sales, down payments and payments on accounts.
- <u>We do not cash checks for any customer.</u> There must be a necessary transaction to necessitate taking the check (cash sale, down payment or account payment).
- If a check is \$3000+, Central Credit must see (fax) & authorize the check before the sale is recorded.

PERSONAL & BUSINESS CHECK POLICY

- Must be made <u>payable to Daniel's</u>.
- Accepted for the transaction amount only.
- Must have a <u>pre-printed</u> account holder name and check number.
- Must have a phone number, either pre-printed or handwritten, or "no phone" written on face of check.

PAYROLL CHECK POLICY

- Must be payable to your customer.
- Acceptable for up to \$50 more than the amount of the transaction. However, larger cash back is rarely acceptable, <u>only</u> with a Regional District Manager approval.
- Customer must endorse the payroll check by signing the back of the check.

CASHIER CHECKS, MONEY ORDERS

- Must be made <u>payable to Daniel's</u>.
- Must have a <u>pre-printed</u> issuer name, issuer address & check number.
- Acceptable for account payments <u>ONLY</u>.
- We do not accept money orders for a cash purchase or as a down payment on a Daniel's account.

TRAVELER'S CHECKS

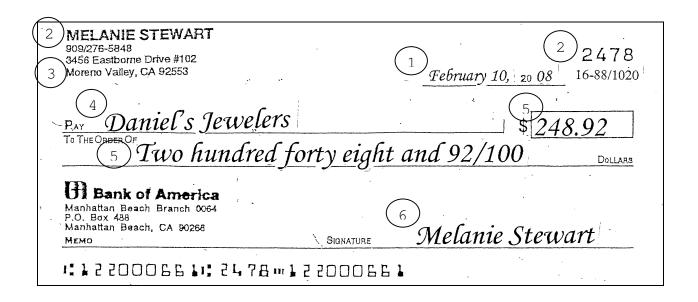
- Must be made payable to Daniel's.
- Must be verified against signature and ID.
- Treated like cash.

Government checks are not accepted in Daniel's stores.

PERSONAL CHECK ACCEPTANCE CRITERIA

When a customer is writing a check, <u>for any reason</u>, check acceptance procedures may begin only when the following criteria is met:

- 1) Check is <u>dated</u> correctly, with today's date. We do not accept post-dated checks for merchandise sales or down payment. Occasionally a customer will leave a post-dated check for an account payment. Such checks should be sent to SMC Collections.
- 2) The customer's <u>name</u> & <u>check number</u> is pre-printed on the check.
- 3) There is a <u>street address</u> & <u>phone number</u> on the check.
- 4) Check is payable to <u>DANIEL'S JEWELERS</u>.
- 5) The <u>amount of the check</u> is written in <u>numbers</u> & <u>words</u>, & the amounts match exactly.
- 6) <u>Signature</u> must match pre-printed name on check.

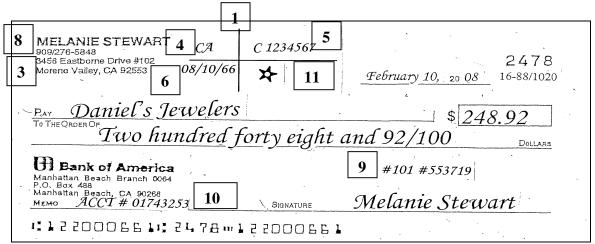


PREPARING A PERSONAL CHECK FOR APPROVAL (CASH SALES & DOWN PAYMENTS)

When accepting a check for a <u>cash sale or a down payment</u>, and you have verified that the customer has accurately completed the check, you must then:

- 1) Place a "T" bar on the face of the check.
- 2) Ask customer to see their <u>Driver's License</u> or <u>state issued identification card</u>. **Do not take the customer's wallet from them.**
- Match the ID with the person & the check picture, name, address, signature. If the person does not seem to match the ID (i.e. looks different from picture, seems to be wrong age, signatures do not match, etc.) DO NOT take the check. Get the store manager involved and contact Loss Prevention, preferably while the customer is still in the store. If the address on the ID and check do not match, ask customer for their correct address and hand-write it on the check.
- 4) In the <u>upper left-hand corner of the t-bar</u>, write the abbreviation for the state the ID was issued from.
- 5) In the <u>upper right-hand corner of the t-bar</u>, write the customer's ID number.
- 6) In the <u>lower left-hand corner of the t-bar</u>, write the customer's date of birth.
- 7) Only if the <u>customer volunteers a second form of ID</u>, write the name, type and expiration date above the T-Bar. **Do not record the account number.**
- 8) <u>Circle the customer's phone number</u>. If there is no pre-printed phone number, write the area code and number and your initials near the address. If the customer has no phone number, write "No Phone" with your initials.
- 9) Write your <u>store number & sales slip number</u> just above the customer's signature. If transaction is a CASH SALE, mark a "C" next to the sales slip number.
- 10) <u>DOWN PAYMENTS ONLY</u> Write customer's account number and "DP" in the lower left hand corner of the check.
- * OBTAIN APPROVAL (see Telecredit, next page)

Pictured below is an accurately completed sample check.



PERSONAL CHECK TELECREDIT APPROVALS (CASH SALES & DOWN PAYMENTS)

- Personal checks for down payments and sales must all receive TELECREDIT APPROVALS. However, account payments do not need to be Telecredited (see separate Daniel's Account Payment Instructions, p. 8).
- Most Telecredit approvals are obtained using the VERIFONE.
- When obtaining an approval from Telecredit, you MUST manually key-enter the ID Number into the verifone. DO NOT SWIPE A STATE ISSUED IDENTIFICATION OR DRIVER LICENSE CARD THROUGH THE VERIFONE.

VERIFONE approval instructions:

- 1) From main Softpay screen -
- 2) Press more (purple key)
- 3) Press F4 (check)
- 4) Enter ID Number (Drivers License) * Press Enter (To enter the letter part of the ID, press the number key with the desired letter on it and then use the Alpha key.) DO NOT SWIPE THE ID CARD, you MUST key enter the ID NUMBER.
- 5) Using the Telecredit State ID laminated list, enter State ID Code, Press Enter (i.e. California code is 23)
- 6) Enter Birth date (MMDDYY), Press Enter
- 7) Enter Check Number, (if required) Press Enter
- 8) Enter Amount of Check, Press Enter
- 9) Approval code reads: OKXXXXXX. Write the approval number in the lower right-hand corner of the t-bar.
- 10) Stamp the back of the check (behind the edge marked PAY TO THE ORDER OF) with the store's check endorsement stamp.

Pictured below is a sample check with the approval code written in.

951-MELANIE STEWART CA C1234567 2478 3456 Eastione Drive #102 Moreno Valley, CA 92553 08/10/64 OK123456 (*) June 1/19 07	
PAY Planiel's Gewelers \$248.92 To THE ORDER OF HUNDRED Forty Eight and 92/100 - DOLLARS #101 #553719	
Manhattan Beach, CA 90266 Mennhattan Beach, CA 90266 Menno ACCT # 01743253 SIGNATURE MENO ACCT # 01743253	
:122000661:2478:122000661	

WHAT IF THE VERIFONE DOES NOT GIVE AN IMMEDIATE APPROVAL CODE?

If the Verifone responds with:

<u>AMOUNT ERR</u> - The check amount has been entered incorrectly. Start over. <u>DOB ERR</u> - The date of birth has been entered incorrectly. Start over. <u>DL ERR</u> - The ID number has been entered incorrectly. Start over. <u>CALL AUTH CENTER</u> / DECLINE - The check has <u>not</u> been approved. Call (800) 237-5581 <u>within 5 minutes</u>.

When you call Telecredit (Auth Center) tell the operator:

- 1) Your store's station number (see quick reference laminated sheet located near the Verifone).
- 2) The check number

The operator will likely ask for additional information to complete the approval. Answer all questions accurately and completely.

The operator will give one of the following responses:

<u>"OK" & a four digit approval number</u> - Check is approved. Write approval number in lower right-hand corner of the T-bar.

"This transaction is declined - Code 1 - Check is not approved. Tell customer something to the effect of, "I'm very sorry, but Telecredit has declined to give us authorization on your check. Here is some information about Telecredit (hand customer the Telecredit turn-down card and their check) and how you can contact them. Could you pay for your purchase (or make your down payment) with some other form of payment?"

<u>"This transaction is declined - Code 2 or Code 3</u> - Telecredit will not approve this check but there is still a chance that Central Credit will accept this check.

CENTRAL CREDIT CHECK APPROVALS

If Telecredit responds with a **Code 2** or **Code 3** non-approval, you are to contact Central Credit for an approval.

The following instructions are to be followed:

- 1) Explain to your customer that Telecredit is unable to approve their check but we will try to get an approval from our credit department.
- 2) Fill-out the top portion of the <u>Central Credit Check Approval Request</u>. Tape the customer's check to the bottom of this request.
- *3) Obtain the customer's signature on this request.*
- *Fax the request with the check attached to Central Credit.*
- 5) If Credit faxes back an approval, write the approver's employee number on the check & the initials CC in the lower right hand corner of the T-bar.

Pictured below is a "Central Credit Check Approval Request" form.

Sherwood Management Co., Inc. Central Credit Check Approval Request
Store Number: Today's Date: Associate:
Reason for Request (check ONLY one):
Telecredit Code 1:
Telecredit Code 2: Telecredit Code 3:
Cashier's Check: Payroll Check:
Money Order:
<u>Downpayment Transactions</u> - Mark approval number Central Credit Approval Slip in the space below.
Central Credit Approval Number:
$\underline{\tt All\ Other\ Transactions}$ - Have the customer complete and sign the section below.
Customer Name:
Social Security Number: Date of Birth:
residential and employment information that I may provide. Also, I authorize Daniel's Jewelers to request and review my credit bureau information." Customer Signature:
Tape below and FAX to Central Credit
MELANIE STEWART CA C1234567 260076-8008) SET EMBROWN DOWN 9700 Service Valley, CA 00003 Op 10/60 Par 10/00000 Par 10/00000 Par 10/00000 France of American We Based of American War International Forty Eight and 92/000—Dawne HIOI #553719 War International Process Open 1. 1 2 2000 56 11: 24.78 = 1 2 2000 56 1
* * * Central Credit Approval * * *
Central Credit Reviewed by: Aprv: Dec'l:

WHAT IF CENTRAL CREDIT DOES NOT APPROVE THE CHECK?

When Central Credit is unable to approve a check, then it is time for the customer to choose an alternate form of payment.

Tell your customer something to the effect of, "I'm very sorry, but I was unable to get your check approved (return the customer's check). Could you pay for your purchase (or make your down payment) with some other form of payment?"

Dear Customer:

We are sorry that your check could not be authorized based, in whole or in part, on information provided by Certegy Check Services, Inc. ("Certegy"), and/or Certegy's need for additional information. We value your business and apologize for the inconvenience.

To protect your privacy, we receive no personal information when Certegy does not authorize acceptance of a check. A code number is provided in order to convey the reason Certegy did not authorize your check. These codes and their meanings are as follows:

CODE 1 - In most instances this is based upon negative information on file, usually prior unpaid checks.

CODE 2 - Although no unpaid check information is on file, Certegy did not have sufficient information available to approve the transaction, or this transaction exceeded a pre-established limit.

CODE 3 - The format of the identification presented did not conform to government established guidelines for a valid ID.

EQ100

(Over Please)

041-102

21-1102

Certegy Check Services, Inc. ("Certegy") provides check authorization and warranty services to merchants and businesses nationwide. You have the right under the Fair Credit Reporting Act to know the information contained in your file at Certegy. You also have the right to a free copy of your check transactions file from Certegy if you request it within sixty (60) days after you receive this notice. In addition, if you find that any information contained in the file from Certegy is inaccurate or incomplete, you have a right to dispute it with Certegy.

You may call Certegy toll free at 800-237-4851, or write to Certegy Check Services, P.O. Box 30046, Tampa, FL 33630-3046.

If you contact Certegy, please provide the following information so they can respond promptly to your request:

- Your Full Name and
- Driver's License (or State ID) Number and State
- · Telephone Number
- · Check Number
- Check Amount
- Checking Account Number
- . Name of Financial Institution
- · Date When Check Declined
- · Business Where Check Declined

For employee training and evaluation purposes, your telephone call may be monitored.

certegy

DANIEL'S ACCOUNT PAYMENTS BY CHECK

- When customers come into your store to make payments on their Daniel's accounts, their checks do not have to be Telecredited or approved by Central Credit.
- Account payments are the only circumstances when personal checks do not need outside approval.
- Payroll checks, business checks, traveler's checks, money orders, etc. are acceptable for account payments. See acceptance policies for each on page 1 of this chapter.
- Notify Central Credit whenever a payment is made by money order or check on the same day as the purchase was made or within two weeks of a the new purchase.
- Instructions for receiving in-store payments on accounts by check are as follows:
 - 1) In order to accept an account payment check, the check must be reviewed to confirm that it has been filled out completely and follows Daniel's check acceptance policy.
 - 2) Verify with the customer that the address and telephone indicated on the check are still current.
 - 3) Write the customer's account number and "P" in the lower left corner of the check.
 - 4) Stamp the back of the check (behind the edge marked PAY TO THE ORDER OF) with the store's check endorsement stamp.

MELANIE STEWART 909/276-5848 3456 Eastborne Drive #102 Moreno Vailey, CA 92553	3.		2478
		February 10, 20 08 16	5-88/1020
		1	
PAY Daniel's Jewelers	5		20
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<i></i>			DULLARS
Hank of America		1	•
Manhattan Beach Branch 0064			
P.O. Box 488			
Manhattan Beach, CA 90268	•	a	į
MEMO ACCT # 01743253 P	SIGNATURE	Melanie Stewart	<i>t.</i>
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##550000BB##547Bm	1 7 70000 0 0 1	**	
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DANIEL'S ASSOCIATE CHECK CASHING

- As a courtesy to Daniel's / SMC company employees, on a limited basis, associates are allowed to cash personal checks in our stores.
- Associates may cash up to one check per week, for a maximum of \$25.
- In order to be eligible for this check cashing privilege, associates must be employed with the company for a minimum of 90 days.
- Privilege may be revoked if check is returned NSF for Non-Sufficient Funds.
- The store manager or keyholder-in-charge must be notified about and authorize each personal check before it is cashed.
- The manager or the keyholder-in-charge must cash all personal checks.
- No employee should cash their own personal check. For example, a manager should have an associate cash their check from the associate's drawer.